

# Add Lead & Duplication

## Overview

This settings page controls how leads are created and how the system handles duplicate entries.

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## Add Lead Settings

Setting	Description
<b>Show (select) in country code menu</b>	When ON, a blank "select" option appears in the country code dropdown.
<b>Unable to Copy Lead Number</b>	When ON, users cannot copy the lead's mobile number from the CRM.
<b>Generate Fake Email on Lead Creation</b>	When ON, the system auto-generates an email if none is provided.
<b>Fake Email Domain Name</b>	The domain used for fake emails (e.g., <code>godzilla.com</code> ). Helps distinguish real emails from generated ones.
<b>Request Tags</b>	Define tags with colors applied to leads. Example: <code>VIP</code> in red <code>#ff0000</code> , <code>Urgent</code> in dark red <code>#b00404</code> . Click <b>+ Add New Tag</b> to add more.

## SALES SETTINGS

Add Lead & Duplication State Action Notifications Rotation Withdraw CIL

Show the ( select ) in the country code menu  ON

Unable To Copy The Lead Number  OFF

Generate Fake Email on lead Creation  ON

Fake Email Domain Name Value

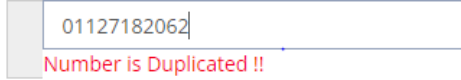
Request Tags (comma separated string) [+ ADD NEW TAG](#)

VIP

Urgent

# Duplication Settings

Listed in order as they appear in the system:

Setting	Description
<b>Duplication</b>	When ON, duplicate leads go to the Duplicated Leads screen instead of being added again.
<b>Duplication Sign</b>	Adds a visual badge on lead records flagged as duplicates.
<b>Change Lead Info</b>	When ON, the existing lead's info is updated automatically with the new duplicate's data.
<b>Show Duplication Warning on Lead Creation Page</b>	Displays "Number is Duplicated!!" when a duplicate mobile number is typed during manual lead creation. 
<b>Change State</b>	When ON, the existing lead's state is updated if the duplicate carries a different state.
<b>Change Lead ID</b>	When ON, the Lead ID is updated if the duplicate has a different one.
<b>Change Creator</b>	When ON, the creator field is updated if the duplicate comes from a different source.

- Duplication
- Duplication Sign
- Change Lead Info
- Show Duplication Warning in Lead Create Page
- Change state
- Change Lead Id
- Change Creator

## Other Settings on This Page

Setting	Description
<b>Send view unit email via agent's email</b>	Emails about unit views are sent from the agent's email address.
<b>Leads History Sorting (Descending)</b>	Lead history is shown newest first.

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