

Manage Discount

Overview

The **Manage Discount** tab lets you set the **maximum discount percentage** that each user role can give when selling a unit. This prevents salesmen from offering discounts beyond their authority.

Role	Limit
Super Admin	<input type="text" value="100"/> %
Broker	<input type="text" value="2"/> %
client-role	<input type="text" value="2"/> %
owner-role	<input type="text" value="3"/> %
CCO	<input type="text" value="4"/> %
Marketing Manager	<input type="text" value="3"/> %
Operation Manager	<input type="text" value="2"/> %
Customer Service Manager	<input type="text" value="3"/> %
Sales Director	<input type="text" value="4"/> %
Legality	<input type="text" value="2"/> %
Sales Manager	<input type="text" value="24"/> %
Call Center	<input type="text" value="43"/> %
Receptionist	<input type="text" value="2"/> %
Customer Service	<input type="text" value="2"/> %
Operation Specialist	<input type="text" value="3"/> %
Sales Team Leader	<input type="text" value="2"/> %
Sales Agent	<input type="text" value="3"/> %
Marketing Executive	<input type="text" value="2"/> %
CEO	<input type="text" value="3"/> %

[UPDATE](#)

How It Works

Each role in the system has a **Limit %** field. The value entered is the maximum discount percentage that role can apply when making a Hold.

Role	Limit
Super Admin	100% (no restriction)
Sales Agent	3%
Sales Manager	24%
Sales Director	4%

Role	Limit
CCO	4%
Call Center	43%
...	...

“☐ These limits are enforced during the Hold step — when the salesman enters a discount, the system checks it against their role's limit.

How to Update

1. Go to **Financial Module → Manage Discount**.
2. Edit the **Limit %** for each role.
3. Click **Update** to save.

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